

**Are you an entrepreneur, startup or scaleup launching a new manufacturing solution, expanding into new geographies or scaling-up production?**

**EIT Manufacturing can help.** Our vision is to empower high-growth, profitable and socially impactful companies in the manufacturing sector.

**As a newly established company,** it can be difficult to navigate the manufacturing space. Starting or scaling up a manufacturing business is a complex endeavour that requires a high up-front investment and involves many actors. With the support of EIT Manufacturing, companies can gain better access to knowledge, technologies, customers and finance, to test and mature their business.

I was extremely happy with the level of expertise the experts brought to the table, with years of industry experience in the relevant verticals and broad knowledge of current innovation topics.

Benjamin Gosse, CEO, *synsor.ai*, 2021



## **This is how we can support you**

- Business strategy and roadmap support: Access to markets and development of new products and services.
- Specialised expertise with regards to technology transfer, IP management, communication and marketing.
- Access to finance: Preparing companies for fundraising, introducing companies to potential investors (including EU financing institutions), and consideration for EIT grants for team and technology development.
- Coaching/mentoring.



The Agora digital platform from EIT Manufacturing is a shortcut to the people, tools and ideas making innovation happen.

- Interactive, real-time collaboration tool
- Online networking and meeting place
- Factory 4.0 trends and solutions
- One-stop-shop for EITM news and teams



## How can I receive support from EIT Manufacturing?

The easiest way to receive support is to participate in EIT Manufacturing's dedicated programmes, activities and calls, many of which are open to entrepreneurs, startups and scaleups.

## Programme opportunities for entrepreneurs

Targeted programmes	EIT Manufacturing runs dedicated programmes designed to support entrepreneurs, startups and scaleups. Dedicated programmes in Regional Innovation Scheme (RIS) countries.
BoostUp! competition	The BoostUp! competition aims to identify, promote and support entrepreneurs and startups proposing innovative manufacturing solutions.
Partner-led activities	EIT Manufacturing's partners run several programmes to support entrepreneurs, startups and scaleups.
Annual Call	Startups can join consortia with some of the world's leading industrial players or research institutions to seek project funding.



Check out our website and follow us on social media to stay up-to-date with ongoing activities.



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**Is your business looking to access the latest technologies, research and skills to give your manufacturing organisation the edge? The future belongs to our partners.**

**As the pace of technology** and societal change accelerates, manufacturers find themselves with challenges on many fronts. Through EIT Manufacturing's powerful network of research, industry and academic partners, your organisation can access the technology, partners and skills needed to make full use of the very latest 4.0 technologies and know-how, to raise competitiveness, and to meet ongoing digital and green transitions.

**A membership in EIT Manufacturing's** network ensures that your organisation accesses the needed resources to navigate both current and future challenges.

## Shape the future

**EIT Manufacturing works with industry to define and fund key research areas that are shaping the future of manufacturing.**

These evolving flagship areas include industry challenges such as flexible production systems, digital and collaborative solutions, low-environmental footprint systems, the circular economy and green manufacturing, as well as human-machine co-working.



## This is how we can support you

- Access a powerful network of industry, research and academic institutions across Europe and beyond.
- Take part in large-scale industry-led research projects to solve the biggest issues facing your production.
- Access upskilling and reskilling tools for corporates.
- Solve industrial challenges through matching with validated solution providers
- Collaborate with teams that have competencies in key areas such as sustainable production and digital transformation.



The Agora digital platform from EIT Manufacturing is a shortcut to the experts, tools and ideas making manufacturing innovation happen.

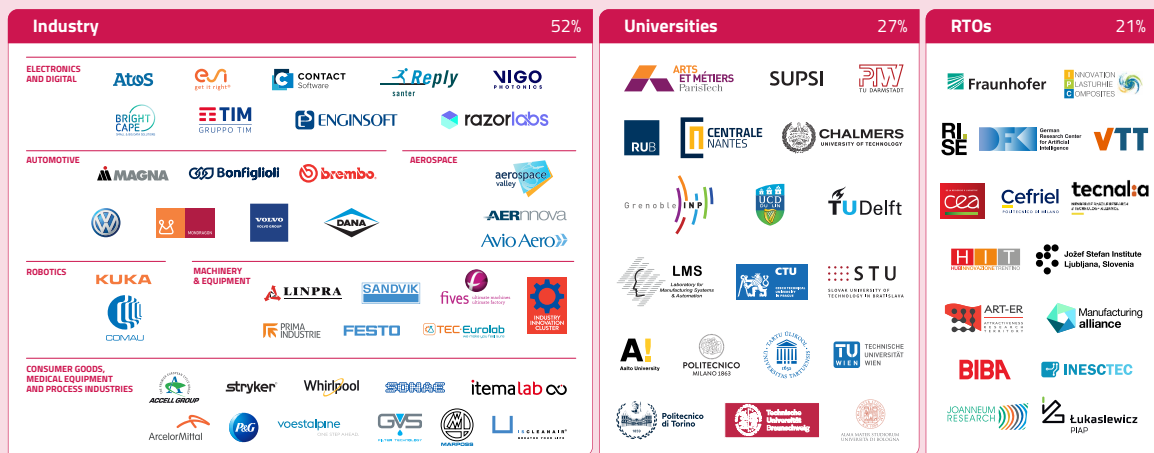
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## How can your business become a member of EIT Manufacturing?

In order to benefit from all that EIT Manufacturing has to offer, manufacturing companies are invited to join EIT Manufacturing as a member.

## One powerful partner network



Membership as of March 2022



Contact us to learn more and follow us on social media to stay up-to-date with ongoing activities.



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## Is your SME looking to become more competitive by transforming operations, building new partnerships and creating new models of customer collaboration?

With the support of EIT Manufacturing, small-to-medium sized enterprises (SMEs) can gain access to the technologies, partners and skills they need to address transformation challenges while growing their business.

Many manufacturing SMEs face a difficult transition to make sure they are future-proof. If you're looking to bring your business to the next level of competitiveness, EIT Manufacturing can help scout new technologies, support transformation projects, provide introductions to new customers – and help reskill your workforce.

By collaborating with EIT Manufacturing, we hope to drive our business growth, to become more international, and to have a very clearly defined R&D programme over the next 3–5 years.

Mary Williams, Commercial & Operations Director, Orbis MES, 2021



### This is how we can support you

- Business strategy and roadmap support; access to new markets.
- Specialised expertise on technology transfer and IP-management.
- Scouting to find and introduce new tech from startups.
- Solutions for upskilling and reskilling the workforce, including the Skills.move learning platform.
- Access to talents, through internships, project work and industrial thesis work.



## Skills.move digital platform

Skills.move is a learning platform that helps the manufacturing industry to upskill and reskill its workforce by providing tailored learning experiences, thus avoiding big investments of time and money.



## How can I receive support from EIT Manufacturing?

The easiest way to receive support is to participate in EIT Manufacturing's dedicated programmes, activities and calls, many of which are open to SMEs.

## Programme opportunities for SMEs

### Annual Call

SMEs and mid-sized companies can become members of EIT Manufacturing and/or join constortia with some of the world's leading industrial players or research institutions to seek project funding.

### Partner-led activities

Several partner activities and projects are designed to meet the needs of manufacturing SMEs, including the need for a skilled workforce.

### Initiatives for SME's in the Regional Innovation Scheme (RIS)

EIT Manufacturing runs dedicated initiatives for SME's in RIS countries, which are countries with moderate or modest innovation scores as defined by the European Innovation Scoreboard.



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**Are you a researcher or student, at bachelor's, master's or PhD level – who wants to shape the way that we make things in the world and find greener more digital solutions to global challenges?**

**At EIT Manufacturing**, our aim is to ensure that there are empowered and capable people motivated to shape the future of manufacturing. We want to inspire the brightest minds to drive innovation and help push Europe towards a greener, more digital and more competitive industry.

Courses and tools developed by EIT Manufacturing and its partners are designed to meet the needs of students to understand the exciting and interesting challenges in manufacturing – and to ensure that the latest, state-of-the-art research that is shaping the future is reaching students and learners.

EIT Manufacturing educational activities are the bridge between the academic and industrial worlds, leveraging on real-world challenges where we have the opportunity to apply our knowledge while extending our network with amazing manufacturing talents.

Pedro Senna, PhD alumni student at EIT Manufacturing



## **This is how we can support you**

- Master of Science & PhD programmes at universities across Europe.
- Industrial internships, thesis-, innovation project work with manufacturers.
- Intra- and entrepreneurship, mentoring and support for creating startups.
- Pan-European network of Teaching & Learning Factories, where students solve problems at active manufacturing plants.
- Skills-driven learning paths focusing on cutting-edge technologies and manufacturing innovation.
- EIT Summer and Winter Schools – workshops on topics such as energy, mechatronics, design, hydraulics, 3D printing, entrepreneurship and innovation.



## Skills.move digital platform

Skills.move is a learning platform that helps manufacturing industry to upskill and reskill its workforce by providing tailored learning experiences and avoiding big investments of time and money.



## Master and Doctoral School

EIT Manufacturing Master and Doctoral School offers unique higher education programmes, teaching technical and entrepreneurial knowledge with an international mindset for the next generation of manufacturing innovators and entrepreneurs. Students will get technical degrees and EIT-certification.



## Programme opportunities for students

### Empower programme

EIT-labelled Master's programmes and PhD programme, with leading academic institutions in Europe, following flexible, personalised and empowering programmes.

### Connect programme

EIT Manufacturing's Connect programme enables students to access manufacturing skills-driven digital trainings (Skill.move platform) and a European network of Teaching & Learning Factories to practice and experiment in real industrial plants.

### Engage programme

EIT Manufacturing's Engage programme addresses students and society to convey a positive and realistic perspective on manufacturing, and encourage exciting careers in the manufacturing sector. This programme also highlights opportunities for women in both STEM and manufacturing.



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